

Schneider Electric Factsheet¹

Schneider Electric is the global leader in the digital transformation of energy management and automation

Purpose and mission:

- Our Purpose is to empower all to make the most of our energy and resources, bridging progress and sustainability for all. At Schneider, we call this **Life is On**.
- Our Mission is to be your digital partner for **Sustainability** and **Efficiency**.

Innovation:

- **R&D spend ~5%** of 2022 revenue
- **1,000+** patent applications filed globally in 2022
- **>90%** of innovation projects are linked to climate change mitigation
- We advocate **open** standards
- Major innovations in 2022: EcoStruxure™ Automation Expert 22.1, EcoStruxure™ Building Operation 2022, EcoStruxure™ Grid Operation, APC™ Smart-UPS™ Modular Ultra, Square D Energy Center & Wisser Home Energy Management Solution

Footprint:

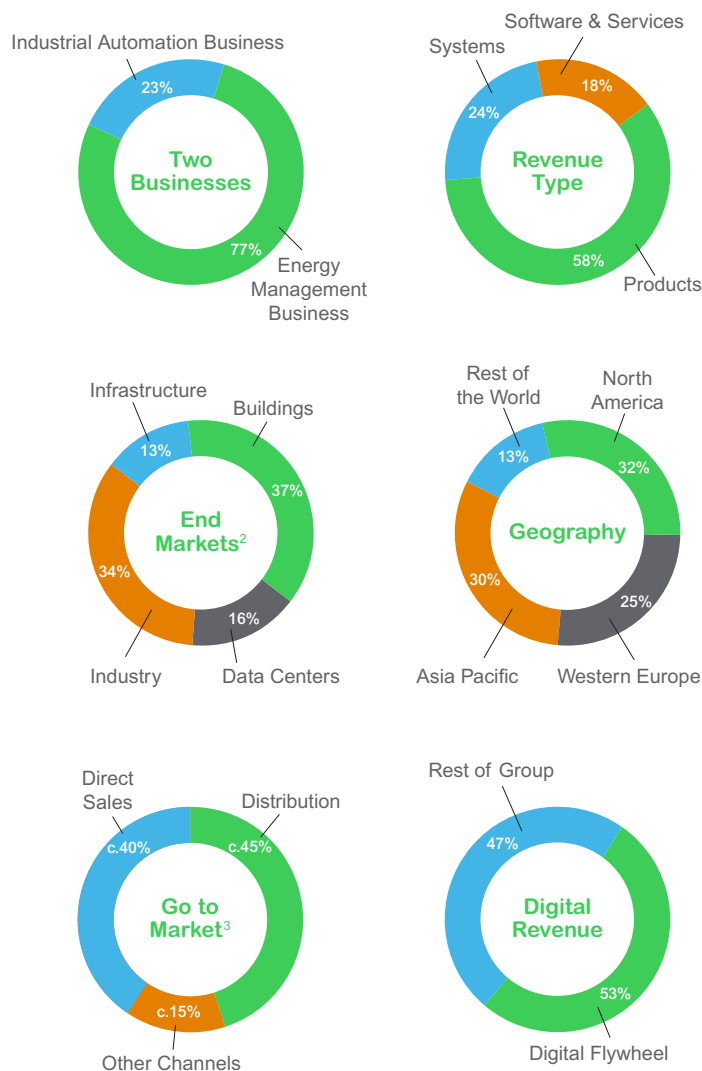
- In **>100** countries
- **162** factories, **84** distribution centers
- **Multi-hub** operating model: in 2021, **92%** of Schneider's supplied goods come from the same region as its manufacturing sites, and **80%** of Schneider's sales are produced in the same region as its customers
- **650k+** service providers and partners

ESG Credentials:

- **77** zero-CO₂ sites
- **440 million** tonnes of saved and avoided CO₂ emissions to our customers since 2018
- **84%** of our Country Presidents are from the country or region they are leading
- **41%** of Executive Committee members are female

General:

- Founded in 1836
- Employees: **135k+**, **62%** of whom are our shareholders
- **A-/A3** strong investment grade credit rating



Financial highlights

| | Energy Management | Industrial Automation | Group |
|-------------------|-------------------|-----------------------|--------|
| Revenues (in m€) | 26,442 | 7,734 | 34,176 |
| Org. growth % | +12.9% | +9.5% | +12.2% |
| Adj. EBITA | 5,392 | 1,458 | 6,017 |
| Adj. EBITA margin | 20.4% | 18.9% | 17.6% |
| Org. improvement | c.+40bps | c.+30bps | +40bps |

Group highlights

| | | |
|---|--|---|
| Adj. Net income €4bn +16% vs. FY2021 | Free cash flow €3.3bn +19% vs. FY2021 | Dividend €3.15 per share +9% vs. FY2021 |
|---|--|---|

Recognitions



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¹ All figures are as of Dec 2022 unless otherwise noted.

² % of Group orders as of Capital Markets Day in Nov 2021.

³ Based on 2021 results