Schneider Electric
Non-financial results Q1 2018
April 19th, 2018
This quarter, our Schneider Sustainability Impact reaches 3.56/10

### Indicators & objectives 2020 - selection

<table>
<thead>
<tr>
<th>Category</th>
<th>Objective</th>
<th>Q1 2018</th>
<th>Start 01/2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CLIMATE</strong></td>
<td>25% increase in turnover for our Energy &amp; Sustainability Services</td>
<td>4.3%</td>
<td>-</td>
</tr>
<tr>
<td><strong>CIRCULAR ECONOMY</strong></td>
<td>100,000 metric tons of avoided primary resource consumption through EcoFit™, recycling and take-back programs</td>
<td>5,743</td>
<td>-</td>
</tr>
<tr>
<td><strong>HALTH &amp; EQUITY</strong></td>
<td>1 medical incident per million hours worked</td>
<td>0.79</td>
<td>1.15</td>
</tr>
<tr>
<td><strong>ETHICS</strong></td>
<td>5 pts /100 increase in average score of ISO26000 assessment for our strategic suppliers</td>
<td>+0.5</td>
<td>-</td>
</tr>
<tr>
<td><strong>DEVELOPMENT</strong></td>
<td>350,000 underprivileged people trained in energy management</td>
<td>156,027</td>
<td>148,145</td>
</tr>
</tbody>
</table>

### Highlights of the quarter

The Planet & Society barometer 2015-2017 now becomes **Schneider Sustainability Impact 2018-2020**

Schneider Electric is:

- listed for the 8\textsuperscript{th} consecutive year among 135 companies in the Ethisphere world’s most ethical companies
- again 3\textsuperscript{rd} company globally for clean-energy in Q1 2018 in the Carbon Clean 200 List
- ranked 45\textsuperscript{th} and listed for the 6\textsuperscript{th} consecutive year in the Global 100 most sustainable corporations
- included among 104 companies in the Bloomberg Gender-Equality Index
Our megatrends 2015 – 2020 and targets 2018 – 2020

CLIMATE
- 80% renewable electricity
- 10% CO₂ efficiency in transportation
- 100 million metric tons avoided CO₂ on our customers’ end thanks to our EcoStruxure offers
- 25% increase in turnover for our Energy & Sustainability Services

CIRCULAR ECONOMY
- 75% of sales under our new Green Premium program
- 200 sites labeled towards zero waste to landfill
- 100% cardboard and pallets for transport packing from recycled or certified sources
- 100,000 metric tons of avoided primary resource consumption through EcoFit™, recycling and take-back programs

HEALTH & EQUITY
- 70% scored in our Employee Engagement Index
- 1 medical incident per million hours worked
- 90% of employees have access to a comprehensive well-being at work program
- 100% of employees are working in countries that have fully deployed our Family Leave policy
- 100% of workers received 12 hours of learning in the year with 30% digital learning
- 95% of employees are working in a country with commitment and process in place to achieve gender pay equity

ETHICS
- 5 pts /100 increase in average score of ISO26000 assessment for our strategic suppliers
- 300 suppliers under Human Rights & Environment vigilance received specific on-site assessment
- 100% of sales, procurement, and finance employees trained every year on anti-corruption

DEVELOPMENT
- 4x turnover of our Access to Energy program
- 350,000 underprivileged people trained in energy management
- 12,000 volunteering days thanks to our VolunteerIn global platform

The arrow shows if the indicator has risen, stayed the same or fallen compared to the previous quarter. The color shows if the indicator is above or below the objective of 5/10.

Schneider Sustainability Impact 2018 – 2020, Results as of Q1 2018